4Q 2018 Earnings Results

February 27, 2019



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1. Operating Results	5
2. Credit Overview	24
3. Company Outlook	29
4. Appendix	32



- 1. Adjusted EBITDA in line with guidance and more solid due to a more balanced geographic portfolio.
- 2. Significant run rate of cost savings already deployed. 4.6 percentage points increase in Adjusted EBITDA margins despite tax increases and significant FX headwinds.
- 3. Despite the Argentine FX and macro situation, Codere has a solid financial position, our current total liquidity is EUR 159.7 mm (including our availability under the Super Senior Revolving Credit Facility → EUR 95 mm − EUR 17.1 mm = EUR 77.9 mm).
- 4. Significant milestones achieved in 2018 in Mexico, including renewal of gaming licenses and the Racetrack concession and increasing our footprint with 4 more halls.
- 5. The company continues to deploy its business plan, acquiring slot route operations in Spain and preparing for full commercial launch of online offer in Mexico and Colombia.
- 6. Our expectation for 2019 is to continue generating EBITDA growth to a range of EUR 280 290 mm (Adjusted EBITDA figures), while focusing on achieving positive cash flow generation in the period.
- 7. Our quarterly results include the impact of hyperinflation accounting in Argentina. Still, we will continue to discuss Adjusted EBITDA excluding inflation accounting adjustments. Inflation accounting adjustments at the end of the year resulted in a loss of EUR 12.2 mm at EBITDA levels.

1. Operating Results

Total Revenue^(1, 2)





1) Figures reflect Company consolidated revenue plus, for periods prior to consolidation of HRU, 100% of HRU revenue. Does not consider inflation accounting adjustments in Argentina.

■ Mexico
■ Argentina
■ Italy
■ Spain
■ Panama
■ Uruguay

- 2) Figures include a positive adjustment of €4.4 mm which reflects our estimate of the negative impact in 4Q 2016 from 3 days of labor strikes (hall closures) in Argentina.
- 3) Consolidated figures for Argentina in 2015 have been translated to Euros @ Blue Rate; 2016, 2017 and 2018 figures @ Official Rate.

23%

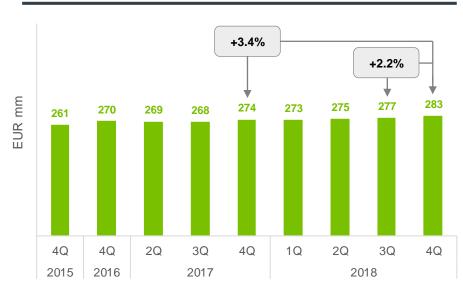
Colombia

Total Adjusted EBITDA^(1, 2)

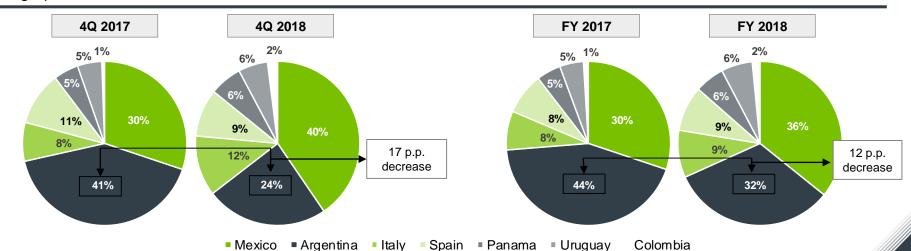








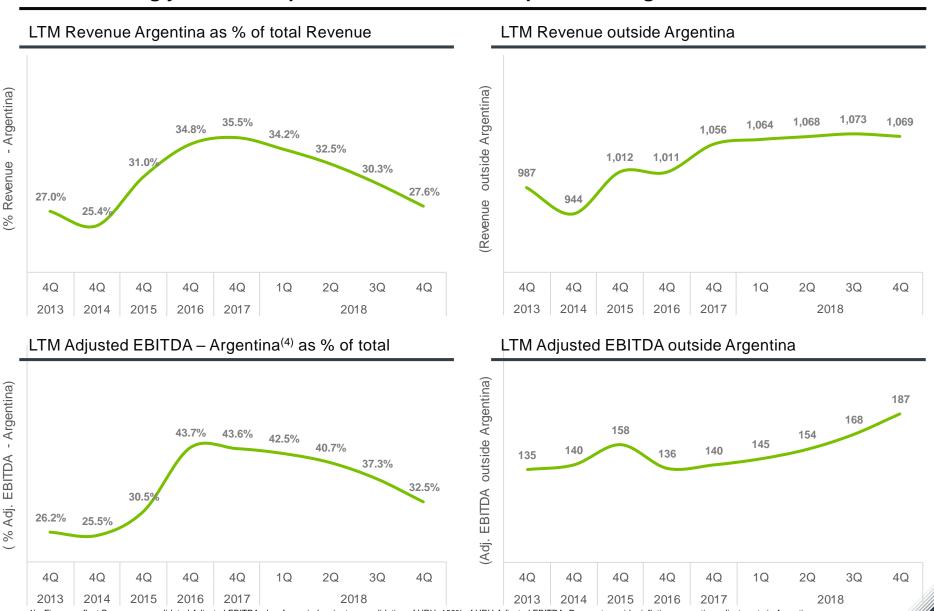
Geographic Mix⁽⁴⁾



- 1) Figures reflect Company consolidated Adjusted EBITDA plus, for perioJs prior to consolidation of HRU, 100% of HRU Adjusted EBITDA. Does not consider inflation accounting adjustments in Argentina.
- 2) Figures include a positive adjustment of €2.5 mm which reflects our estimate of the negative impact in 4Q 2016 from 3 days of labor strikes (hall closures) in Argentina.
- 3) Consolidated figures for Argentina in 2015 have been translated to Euros @ Blue Rate; 2016, 2017 and 2018 figures @ Official Rate.
- 4) Figures reflect contribution to Total Adjusted EBITDA before corporate overhead and excluding Brazil due to negative Adjusted EBITDA.

An increasingly diversified portfolio with reduced exposure to Argentina^(1, 2, 3)





¹⁾ Figures reflect Company consolidated Adjusted EBITDA plus, for periods prior to consolidation of HRU, 100% of HRU Adjusted EBITDA. Does not consider inflation accounting adjustments in Argentina.

²⁾ Figures include a positive adjustment of €2.5 mm which reflects our estimate of the negative impact in 4Q 2016 from 3 days of labor strikes (hall closures) in Argentina.

³⁾ Consolidated figures for Argentina in 2015 have been translated to Euros @ Blue Rate; 2016, 2017 and 2018 figures @ Official Rate.

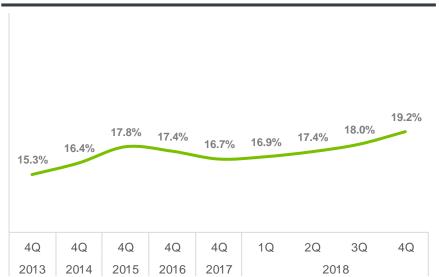
⁴⁾ Figures reflect contribution to Total Adjusted EBITDA before corporate overhead and excluding Brazil due to negative Adjusted EBITDA.

Strong Margin Improvement⁽¹⁾





Margin (%)



LTM Expenses excl. gaming taxes / Revenue

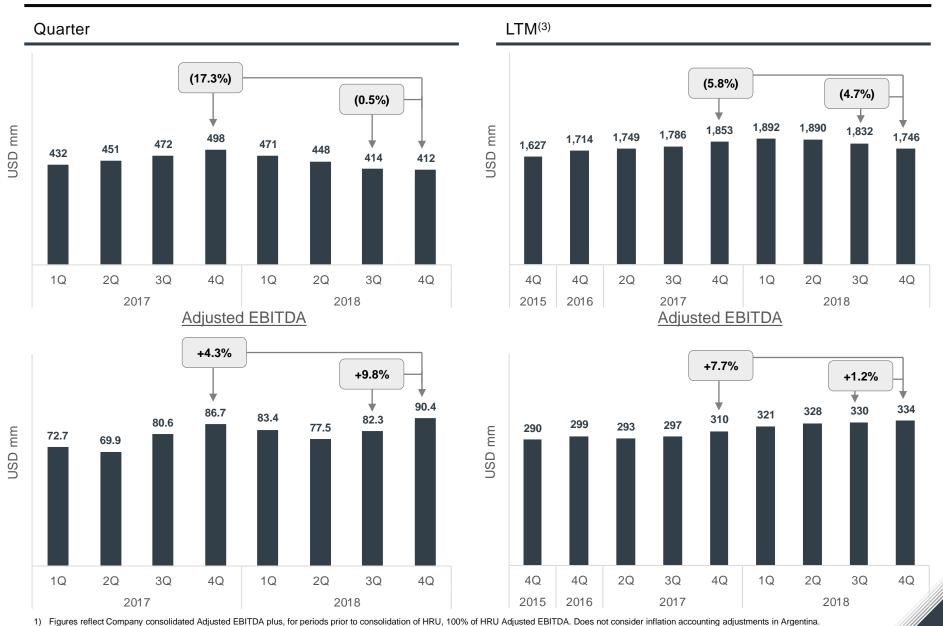


Actions taken and in progress to improve margins

- Digitalization of commercial activities, CRM and reengineering of processes at gaming halls and local operations.
- Leaner and more efficient corporate structure.
- Regionalization of management and support functions.
- Renegotiation of supplier deals at local and corporate levels.
- Slot performance monitoring and optimization and acquisition of leased products.
- Digitalization of mid and back office functions.
- Improved ROI on commercial initiatives, based on CRM usage and leveraging on customer centric approach.

Total Revenue and total Adjusted EBITDA in USD^(1, 2)



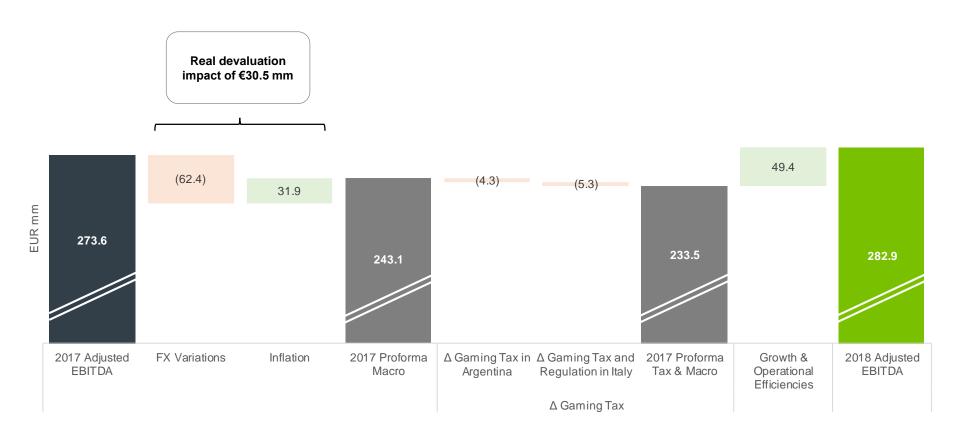


¹⁾ Figures relief Company consolidated Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of PRO Adjusted Entrol A plus, for periods prior to consolidation of PRO, 100/6 of P

²⁾ Figures include a positive adjustment of USD2.7 mm which reflects our estimate of the negative impact in 4Q 2016 from 3 days of labor strikes (hall closures) in Argentina.

³⁾ Consolidated figures for Argentina in 2015 have been translated to Euros @ Blue Rate; 2016, 2017 and 2018 figures @ Official Rate.





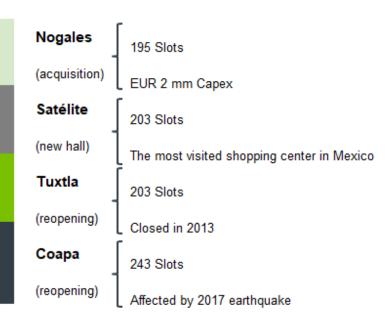
Mexico - Recent Milestones



New Capacity Additions

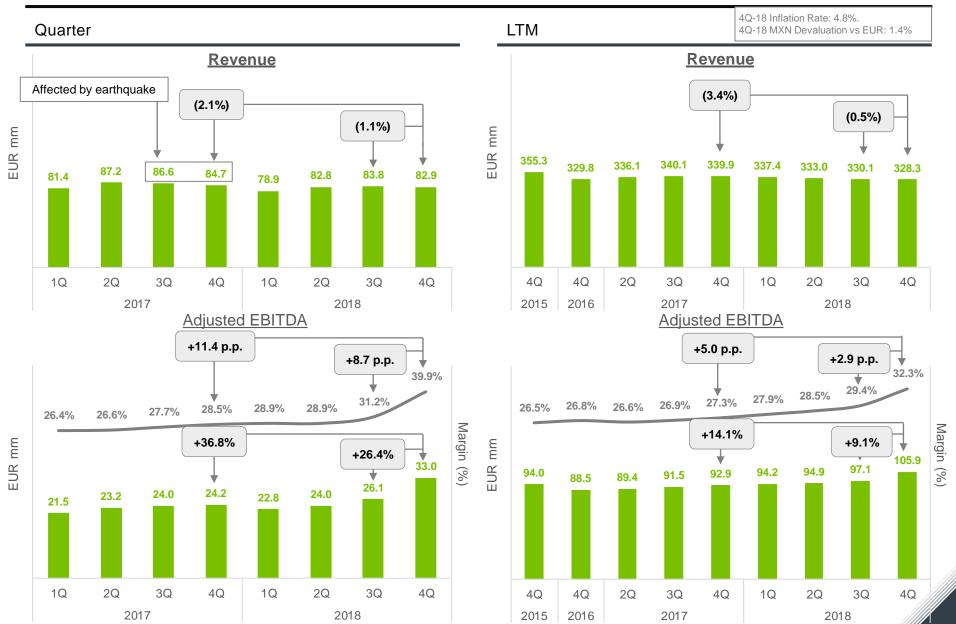
Permits Renewals	Maturity	Renewal Date	
Administradora Mexicana de Hipódromo	2,033	2,018	
Libros Foráneos	2,027	2,015	
Operadora Cantabria	2,033	2,018	
Operadora de Espectáculos Deportivos	2,029	2,017	
Promojuegos	2,030	2,005	
Mio Games	2,030	2,005	
Recreativos Marina	2,037	2,012	

In 2018 Codere renewed the operating licenses of 90 gaming halls in Mexico, owned by its affiliates Administradora Mexicana de Hipódromo (AMH) and Operadora Cantabria for 15 years, until 2033, as well as the concession of the land which occupies the Hipódromo de las Américas for 25 years, until the year 2048.



Mexico





Mexico (Local Currency)



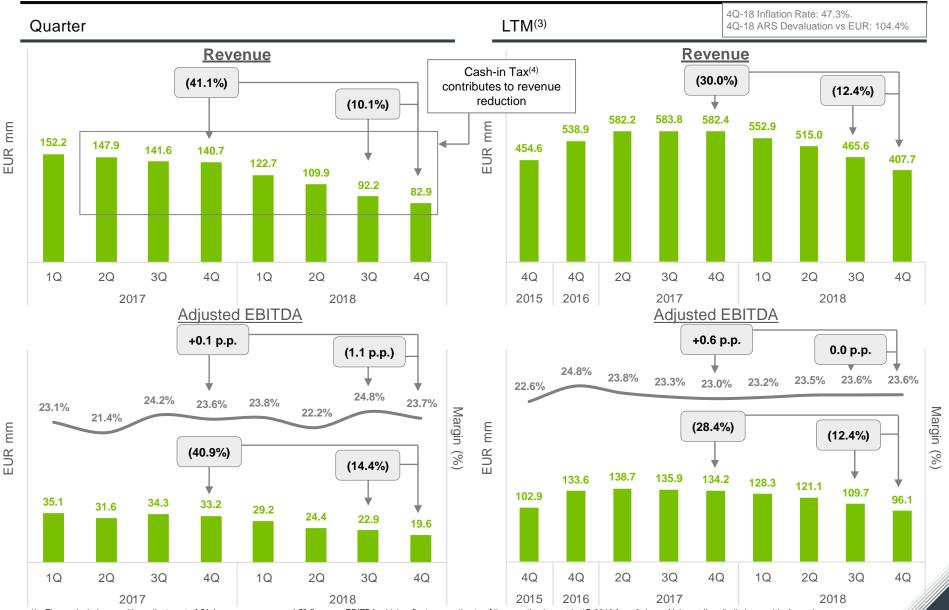


Total Visitors

Spend per Visitor

Argentina^(1,2)

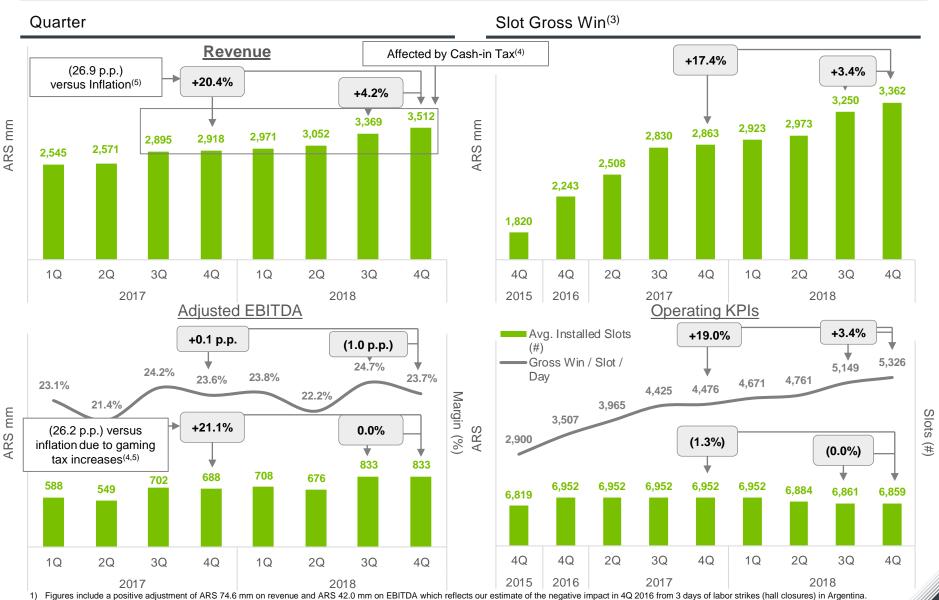




- 1) Figures include a positive adjustment of €4.4 mm on revenue and €2.5 mm on EBITDA which reflects our estimate of the negative impact in 4Q 2016 from 3 days of labor strikes (hall closures) in Argentina.
- 2) Does not consider inflation accounting adjustments in Argentina.
- 3) Consolidated figures for Argentina in 2015 have been translated to Euros @ Blue Rate; 2016, 2017 and 2018 figures @ Official Rate.
- 4) The cash-in tax (in effect since mid-March 2017) is a tax on our players and reduces our gross win (i.e. reported revenue).

Argentina (Local Currency)(1,2)

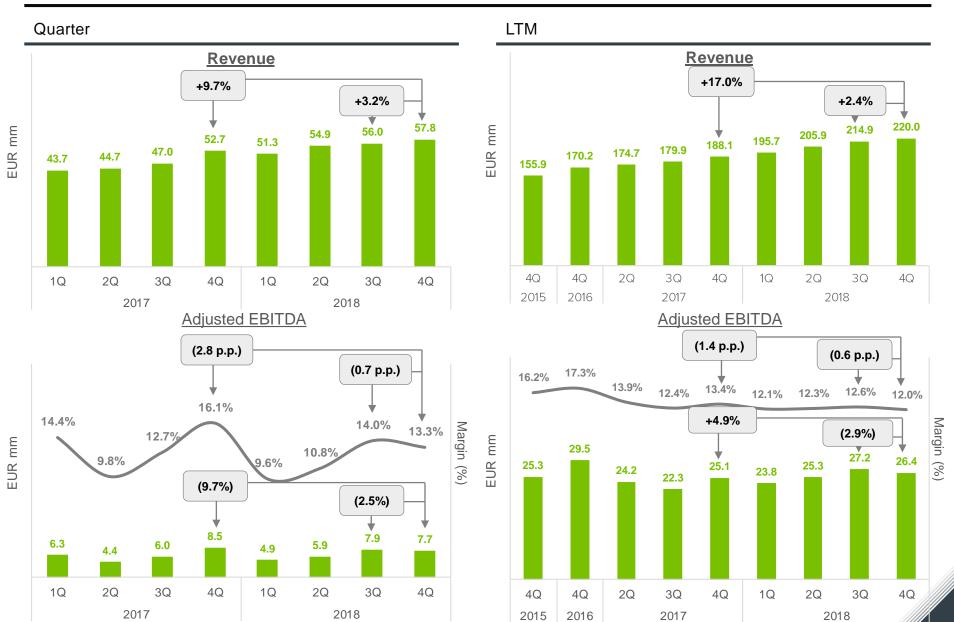




- 7) Figures include a positive adjustment of Art. In min in Art. In min of Azis min of Azis
- 3) Figures include a positive adjustment of ARS 71.3 mm on slot operating revenue which reflects our estimate of the negative impact in 4Q 2016 from 3 days of labor strikes (hall closures) in Argentina.
 4) The gross revenue tax was increased from 12% to 15% effective January 1st, 2017. The cash-in tax (in effect since mid-March 2017) is a tax on our players and reduces our gross win (i.e. reported revenue).
- 5) 4Q 2018 average inflation versus 4Q 2017 = 47.3%; figures based on reported monthly (sequential) inflation data (source: INDEC).

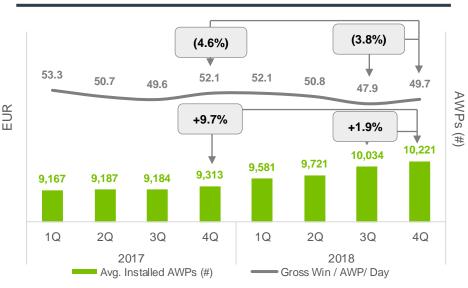
Spain





Spain

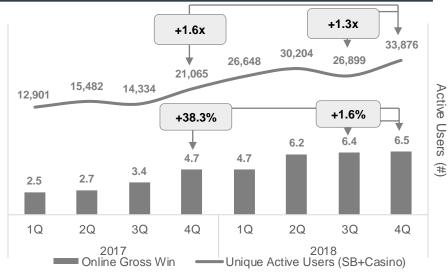
Quarter - AWP Operating KPIs



Quarter - Online(1)

mm

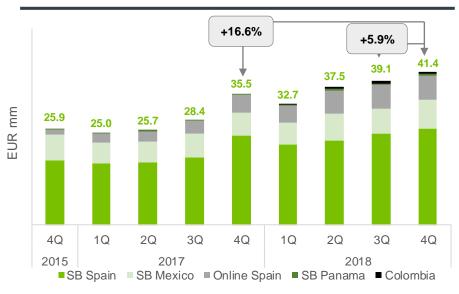
EUR



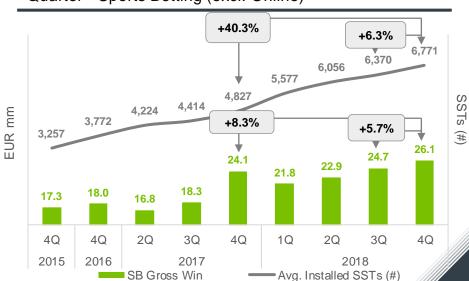
1) Figures will vary from prior presentations given that now we exclude gross win from Online Spain Casino

2) Figures for gross win includes revenue from uncollected (and expired) prizes.

Quarter - Revenue Managed by Platform(1)



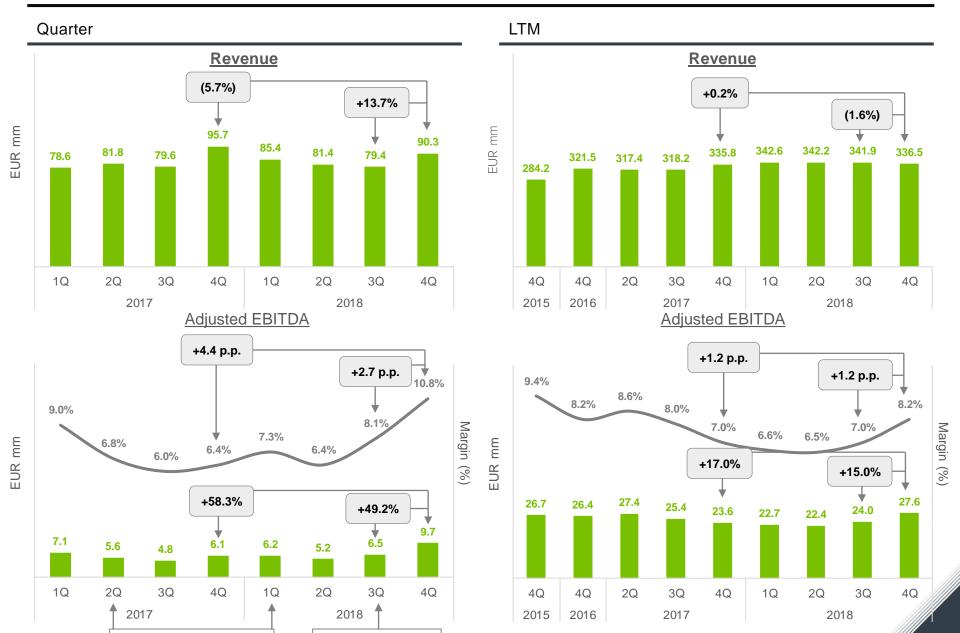
Quarter - Sports Betting (excl. Online)(2)



2017 PREU Increase

Italy



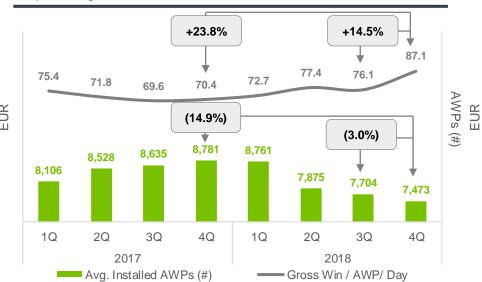


2018 PREU Increase

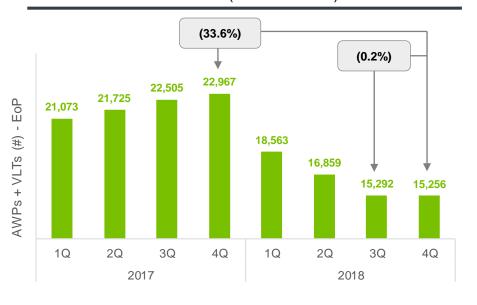
Italy



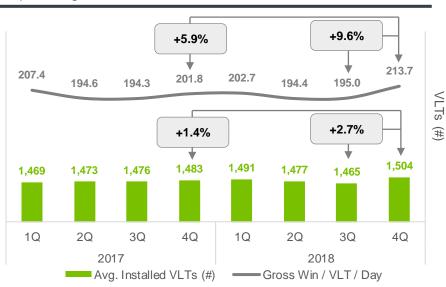
Operating KPIs - AWP



Network Connected Units (AWPs + VLTs)



Operating KPIs - VLT



Tax changes in Italy

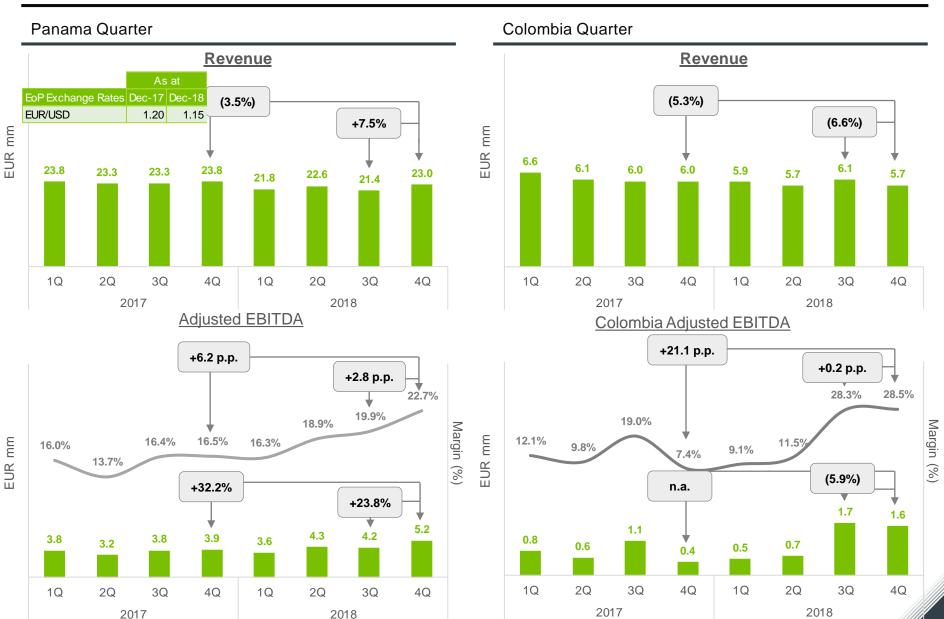
- On December 30, 2018, the Italian Parliament passed the 2019 budget law. Within the law, there were changes to gaming tax (PREU), as it increased then current rates of 19.25% for AWPs and 6.25% for VLTs by 1.35% and 1.25%, respectively. The law also allowed payout reductions from 70% to 68% and from 85% to 84% for AWPs and VLTs, respectively.
- Furthermore, on January 28, 2019, an additional increase was approved resulting in the following calendar:

Effective date	AWPs	VLTs
January 1, 2019	20.60%	7.50%
January 29, 2019	21.25%	7.50%
May 1, 2019	21.60%	7.90%
January 1, 2020	21.68%	7.93%
January 1, 2021	21.75%	8.00%
January 1, 2023	21.60%	7.85%

 The impact on EBITDA from these increases is expected to remain below €10.0 mm after mitigation actions to be accomplished by the company in 2019.

Other Operations





EUR mm

EUR mm

1Q

2Q

2017

3Q

4Q

1Q

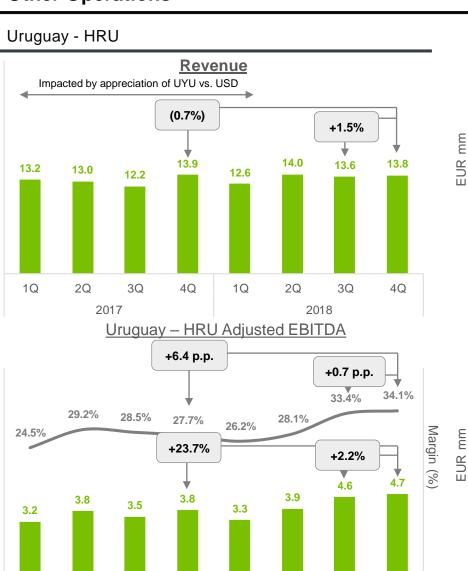
2Q

2018

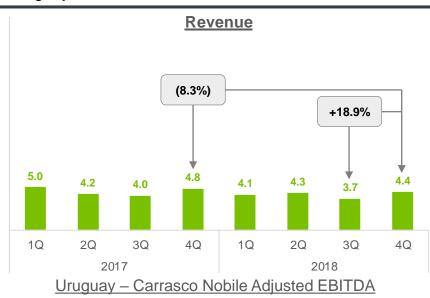
3Q

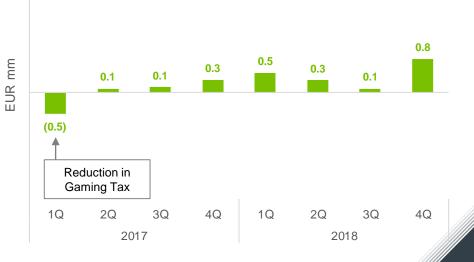
4Q

Other Operations



Uruguay - Carrasco Nobile





Online Activity by Codere



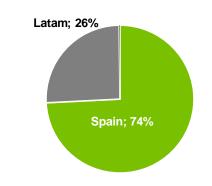
Revenue Quarterly



Revenue LTM

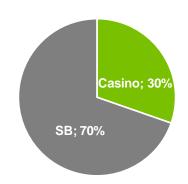


Revenue Mix 4Q 2018



- Full commercial launch Spain: Nov. 2016.
- Full commercial launch Mexico 1Q 2018 (only multichannel of current customers; Aug. 2016).

Revenue Mix 4Q 2018



EBITDA Quarterly



EBITDA LTM(1)



2. Credit Overview

mm



Figures in EUR mm, except where noted otherwise.

	2016	2017				2018					
	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
Adjusted EBITDA ⁽⁴⁾	270.2	68.1	63.5	68.4	73.6	273.6	67.9	65.0	70.8	79.2	282.9
(-) Corporate Income Tax Paid ⁽⁵⁾	(49.9)	(12.5)	(30.4)	(12.5)	(15.5)	(70.9)	(10.9)	(18.3)	(11.4)	(11.2)	(51.8)
(-) Maintenance Capex ⁽⁶⁾	(80.4)	(15.3)	(16.3)	(17.4)	(29.5)	(78.4)	(16.4)	(27.1)	(11.9)	(26.7)	(82.1)
(-) Increase in Net Working Capital	18.9	1.0	2.0	(15.4)	(1.4)	(13.8)	(9.0)	9.5	(2.7)	(2.5)	(4.8)
FCF before Growth Capex	159.1	41.3	18.9	23.2	27.3	110.6	31.6	29.1	44.8	38.8	144.2
(-) Growth Capex ⁽⁷⁾	(8.4)	(8.4)	(7.3)	(11.8)	(12.3)	(39.8)	(7.8)	(5.8)	(43.6)	(24.1)	(81.3)
FCF	150.7	32.9	11.5	11.4	15.0	70.8	23.8	23.3	1.2	14.7	62.9

Quarter – FCF before Growth Capex

+42.1% (13.4%)44.8 41.3 38.8 31.6 29.1 27.3 23.2 18.9 2Q 3Q 4Q 1Q 2Q 3Q 4Q 1Q 2018 2017

LTM⁽⁸⁾ - FCF before Growth Capex

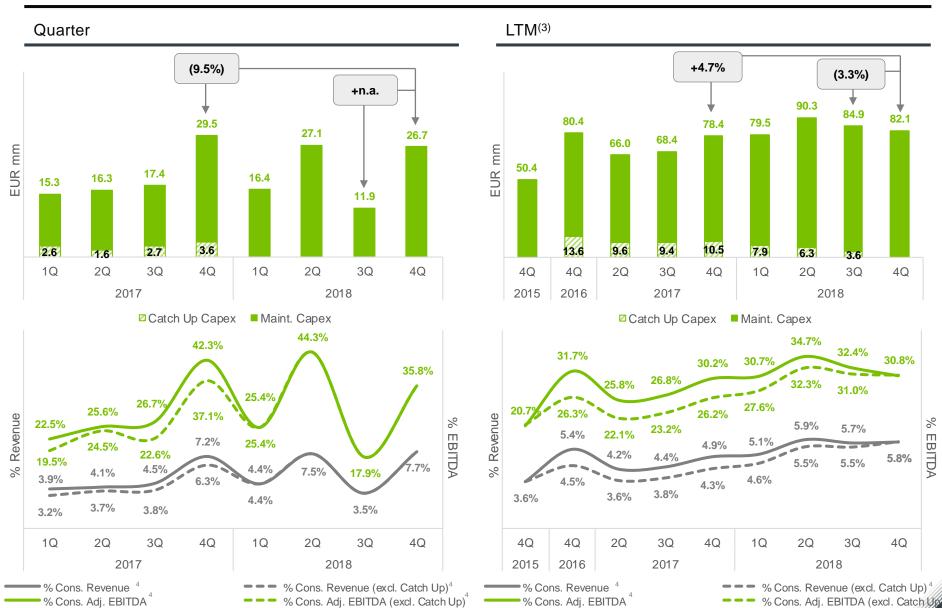


- 1) Consolidated free cash flow, as defined herein, reflects consolidated adjusted EBITDA less i) corporate income taxes paid, ii) total capital expenditures and iii) increases in net working capital.

 2) Figures will vary from prior reports as investments related to our online and sports betting platform in Spain have been reclassified from maintenance to growth capex retroactively since 1Q 2016.
- 3) Inflation accounting adjustments are non-cash items with no impact on cash flow generation.
- 4) Figures include a positive adjustment of €2.5 mm which reflects our estimate of the negative impact in 4Q 2016 from 3 days of labor strikes (hall closures) in Argentina.
- 5) Figure for 4Q 2016 includes €1.0 mm in additional CIT paid related to the €2.5 mm EBITDA adjustment in Argentina (@ 41.5% CIT rate).
- 6) Figure for 3Q and 4Q 2017 excludes €7.1 mm and €1.7 mm respectively from license renewals in Panama.
- 7) Figures for 4Q 2016 excludes €31 mm purchase of 50% of HRU and for 1Q 2017 excludes €24.5 mm purchase of 32.7% of Codere Caliente.
- 8) Consolidated figures for Argentina in 2015 have been translated to Euros @ Blue Rate; 2016, 2017 and 2018 figures @ Official Rate.

Maintenance Capital Expenditures(1,2)





¹⁾ Maintenance Capex excludes the renewal of licenses in Panama (€7.1 mm in 3Q 2017 and €1.7 mm in 4Q 2017).

²⁾ Figures will vary from prior reports as investments related to our online and sports betting platform in Spain have been reclassified from maintenance to growth capex retroactively since Q1 2016.

³⁾ Consolidated figures for Argentina in 2015 have been translated to Euros @ Blue Rate; 2016, 2017 and 2018 figures @ Official Rate.

⁴⁾ Does not consider inflation accounting adjustments in Argentina



Balance Sheet Cash Flow Statement Liabilities Non-Cash **Assets** Other Deferred Taxes Short Term NWC NWC (-) ∆ NWC Other Gaming FX Impact FX Impact Other Adj. CFO Accounts Taxes Prepaid Accounts Payable Liabilities 31/12/18 4Q 2018 Expenses Taxes (3) (P&L) (1) (BS) (2) 31/12/17 Receivable Receivable Expenses Inventory Payable Impact (5) 2.3 (4.8)12.2 (4.7)0.5 2.0 (17.1)EUR 3.9 (4.0)(67.7)19.5 0.9 4.9 (84.8)(14.9)6.8 +17.1

¹⁾ Figure reflects the non-cash portion of income statement exchange gains (losses).

²⁾ Figure reflects the non-cash impact on shareholders equity of exchange rate fluctuations upon consolidation (i.e. conversion of local accounts to EUR).

³⁾ Figure reflects variation between management reporting of NWC and accounting (cash flow statement) presentation related to authorized deferred gaming taxes in Spain.

⁴⁾ Figure reflects other adjustments to reconcile BS evolution with CFS.

⁵⁾ Figure reflects total cash impact on cash flow from operation.

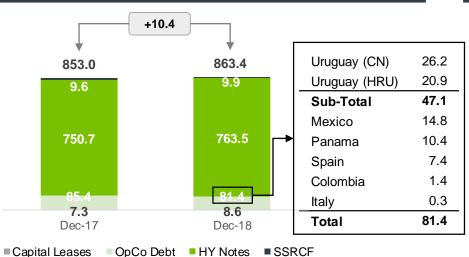
⁶⁾ Figure reflects taxes payable net of taxes receivable.

Credit Profile(1)



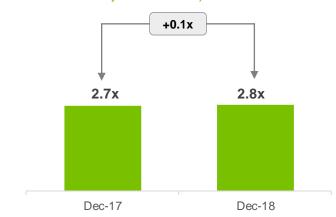
Figures in EUR mm, except where noted otherwise.

Total Gross Debt⁽²⁾



Leverage Ratio

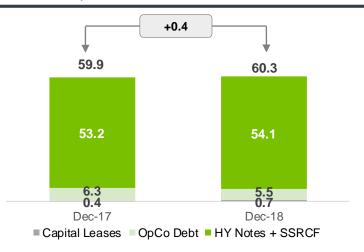




Total Liquidity

Cash (22.7) +77.9 104.5 81.8 95.0 Dec-17 Dec-18 SSRCF SSRCF Dec-18 Limit Utiliz.

Interest Expense⁽⁴⁾

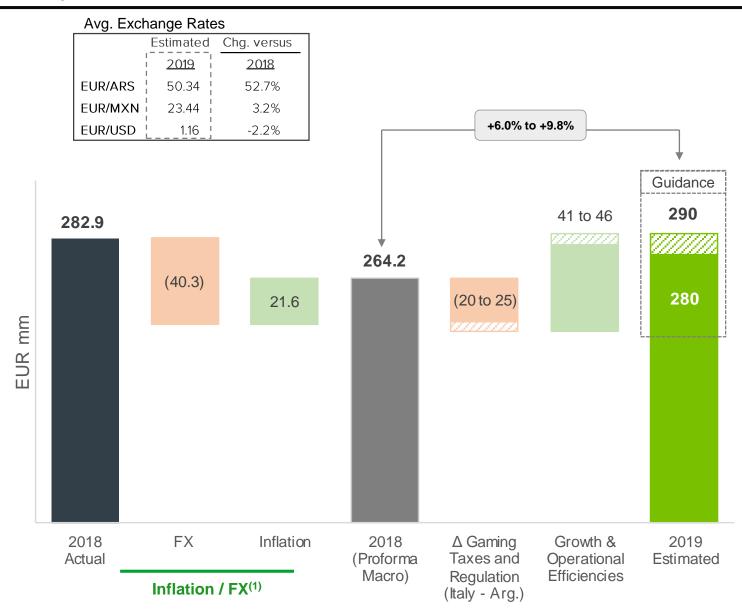


- 1) Figures reflect consolidated accounts, except where noted otherwise.
- 2) Figures include accrued interest and impact of deferred financing fees.
- 3) As per corporate financing documents, figures reflect total outstanding principal amounts net of cash and cash equivalents. Figures include accrued interest and impact of deferred financing fees, which, for covenant calculation purposes, would be excluded (i.e. financial debt and leverage would be lower).
- 4) Figures based on end of period financial debt outstanding and interest rates; excludes fees on unused revolver availability and amortization of deferred financing fees.

3. Company Outlook

2019 Total Adjusted EBITDA Guidance



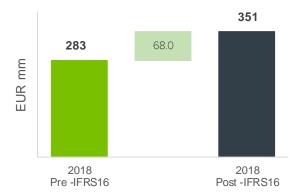


¹⁾ Figures based on consensus estimates for 2019 average inflation and exchange rate forwards (source: Bloomberg) as at January 3, 2019.

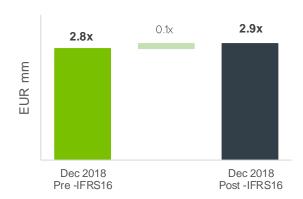
Preliminary Proforma Impact of IFRS16 on 2018 accounts



Adjusted EBITDA⁽¹⁾ Total Gross Debt⁽²⁾ Leverage⁽³⁾







Additionally, IFRS16 is expected to have a negative impact of EUR 10 mm on Net Profit, as the capitalization of leases mechanism produces incremental financing costs (non-cash) of EUR 37 mm, which are partially offset by EUR 4 mm lower corporate Income Tax.

¹⁾ Based on 2018 results.

²⁾ Includes OpCo debt and capital leases, HY Notes and drawn amount under the SSRCF. Figures include accrued interest and impact of deferred financing fees.

³⁾ Total Gross Debt as defined above minus Cash on balance, EUR 81.8 mm, as of 31-12-2018.

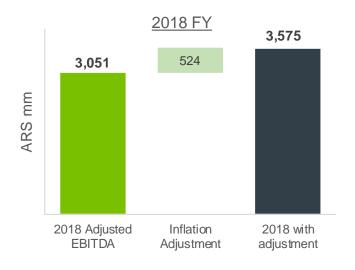
4. Appendix

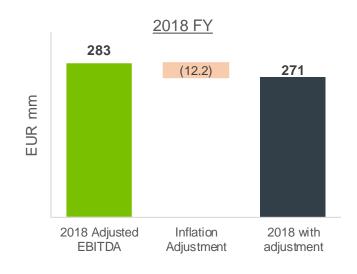
Argentina and Group Inflation Accounting Adjustment

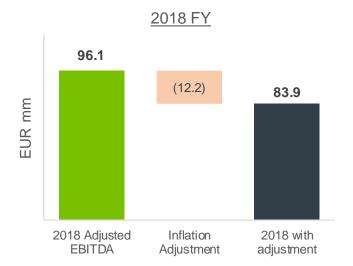


Argentina

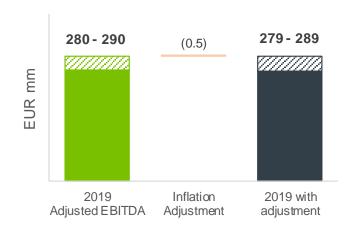






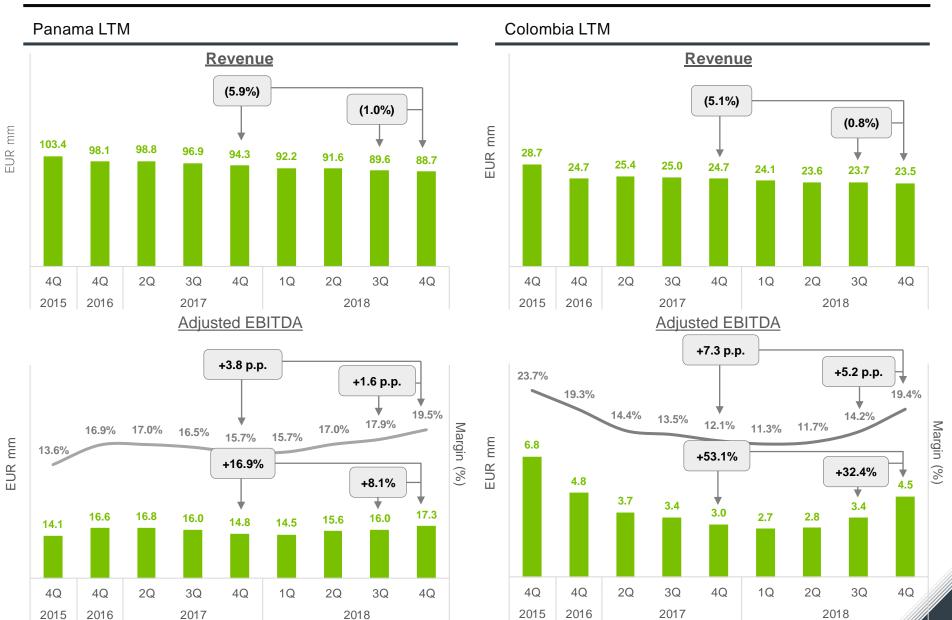






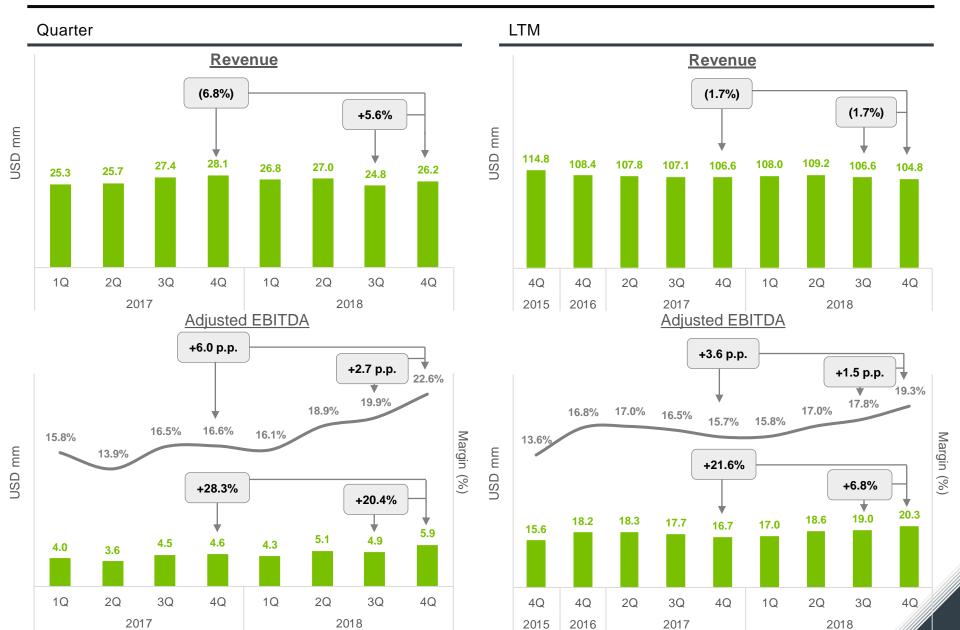
Other Operations





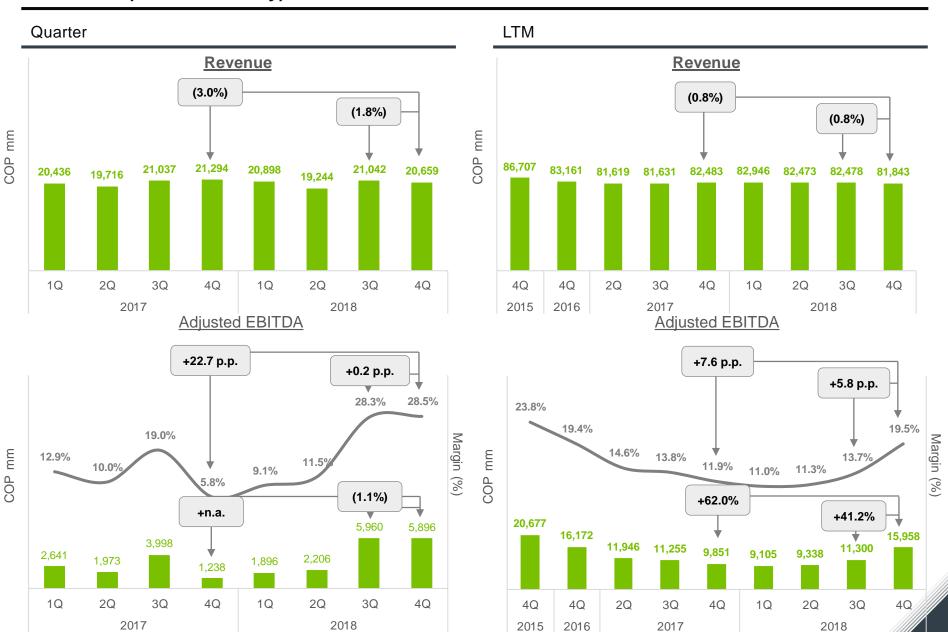
Panama (Local Currency)





Colombia (Local Currency)

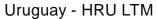


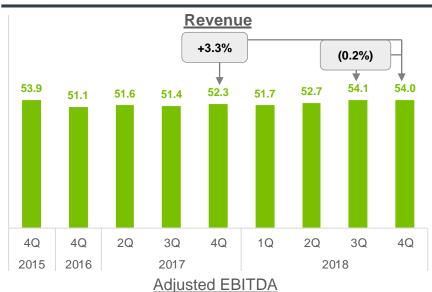


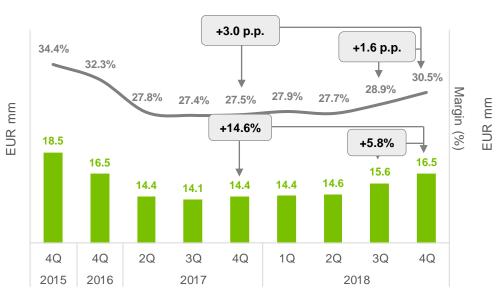
EUR mm

Other Operations

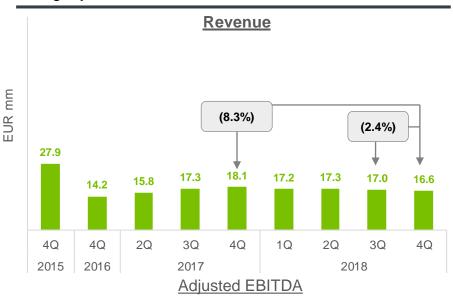








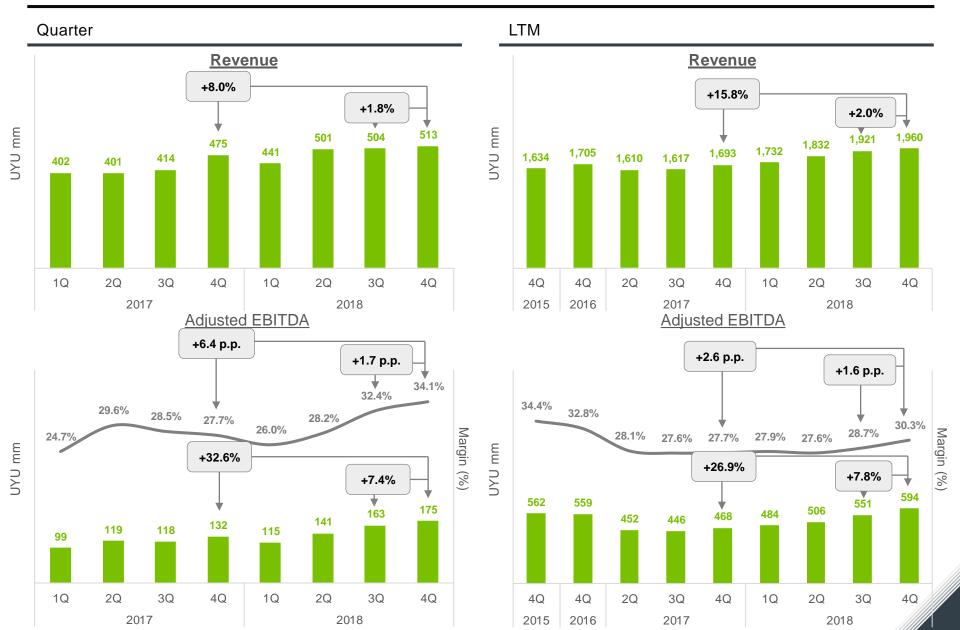
Uruguay - Carrasco Nobile LTM





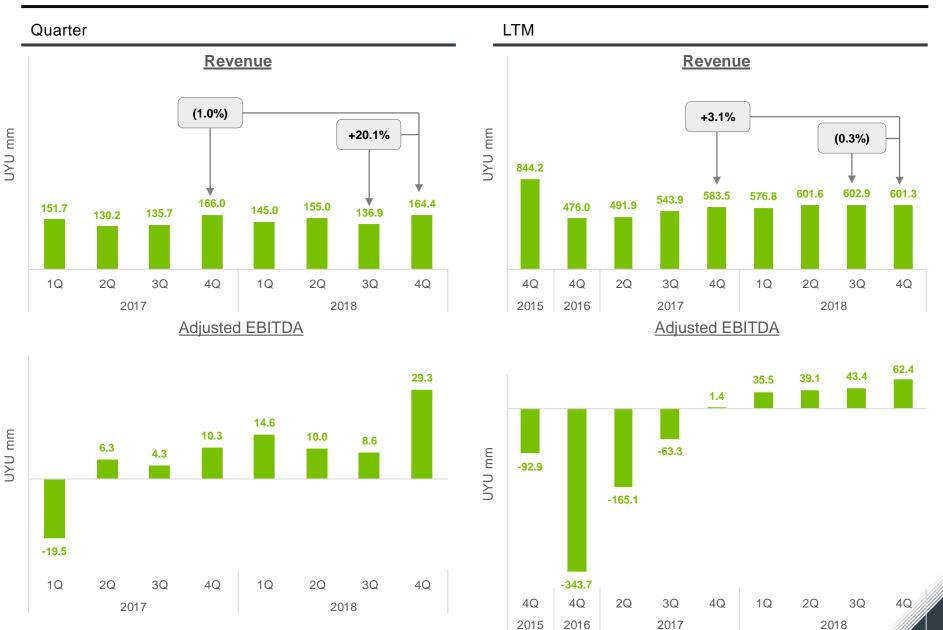
Uruguay – HRU (Local Currency)





Uruguay – Carrasco Nobile (Local Currency)





Corporate Income Taxes Paid^(1,2)





¹⁾ Figure for 4Q 2016 includes €1.0 mm in addition to CIT paid related to the €2.5 mm EBITDA adjustment in Argentina (@ 41.5% CIT rate).

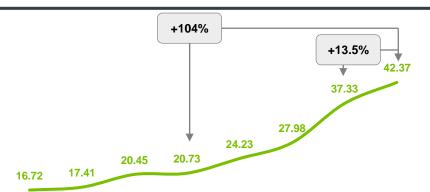
²⁾ Does not consider inflation accounting adjustments in Argentina.

³⁾ Consolidated figures for Argentina in 2015 have been translated to Euros @ Blue Rate; 2016, 2017 and 2018 figures @ Official Rate.

Exchange Rate Evolution (Period Average)

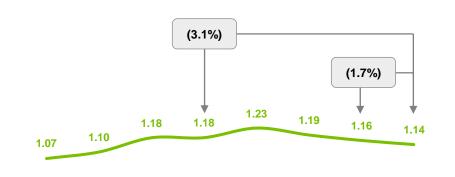


EUR/ARS



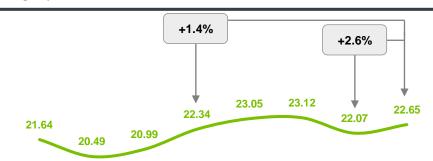


EUR / USD



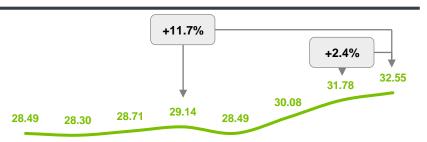


EUR / MXN





USD / UYU

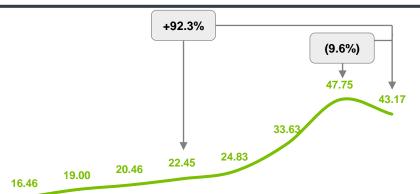


1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
	20)17			20	18	

Exchange Rate Evolution (End of Period)









EUR / USD

1Q

2Q

2017

3Q



1Q

2Q

2018

3Q

4Q

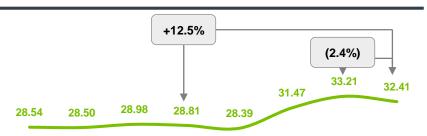
4Q

EUR / MXN





USD / UYU



1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
	20)17			20	18	



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